

## An Introduction to System Components, Inc. and Couplings with Clear Competitive Advantages

Since 1967, System Components, Inc. has specialized in providing a select range of the highest quality couplings for *non-automotive power* transmission applications. This catalog profiles our standard products and the many refinements and advantages they offer compared to competing products. But may we also point out the many *other* reasons why our customers have elected to deal with our company . . . many for longer than 25 years?

One key reason is our willingness and ability to custom-modify our standard products or custom-engineer a special product to meet specific application requirements.

Another is that, as a relatively small, specialty company, we can be more responsive to customer requests for product information, technical assistance, design assistance, and quotations. Since we are not a "*power transmission superstore*", our personnel are more intimately familiar with the application of our products for optimum solutions. Plus, because we deal with a smaller number of customers than the giants, our staff has more time to make sure all your requests are handled more promptly.

Yet another reason is our reputation for competitive pricing. Again, by remaining a specialist, we have been able to develop more efficient manufacturing and assembly systems than those responsible for a much wider range of products. Also, we do not bear the heavy overhead costs of our much bigger competitors. In the product categories where we compete, we are consistently able to meet or beat our competitor's price . . . even as we deliver distinct product quality enhancements.

Of course the number one reason our customers remain our customers is because they have compared our products to others and found them superior. In fact, many have reported SCI components have been operating trouble-free for more than a decade. Here is a brief review of the many small refinements engineered into our couplings that result in a big quality and performance advantage for our customers.